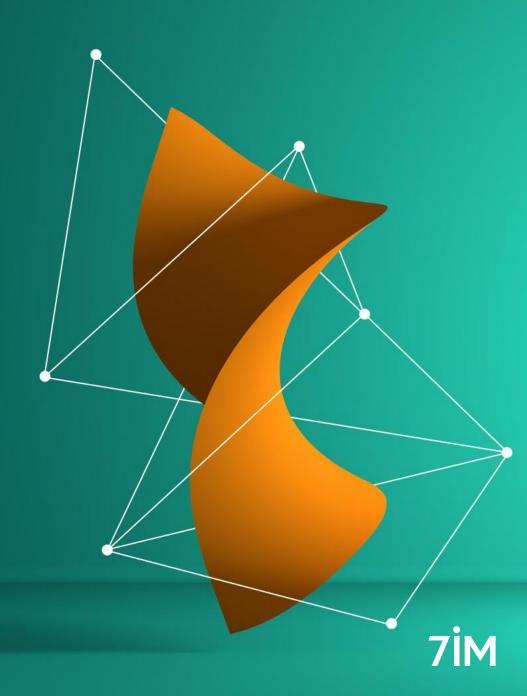
The 7IM Platform

Adviser User Guide



This document has been produced by Seven Investment Management LLP from internal and external data. Any reference to specific instruments within this document are part of widely diversified portfolios and do not constitute an investment recommendation. You should be aware that the value of investments may go up and down and you may receive back less than you invested originally. For Professional Advisers only, not to be provided or relied upon by Retail Investors. Not for further distribution. Past performance is not a guide to the future.

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No of slides: 94

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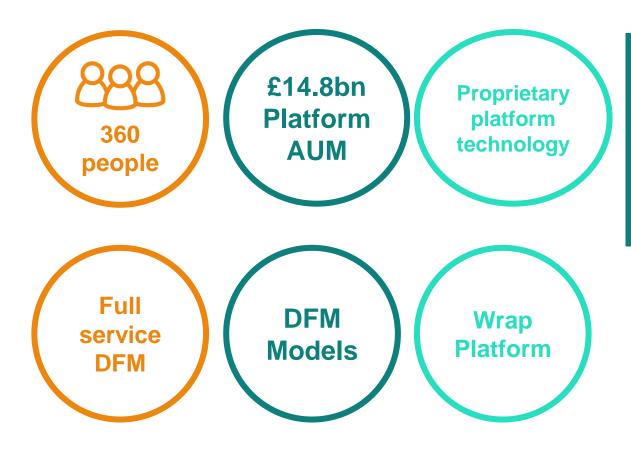
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7IM was founded in 2002 by 7 experienced investment professionals. To do things the way we think they ought to be done.



We launched our platform in 2005 – one of the first open architecture platforms in the UK – and have been developing it inhouse ever since. Our platform uses 7IM's own technology with the benefit of an independent custodian, Pershing Securities, holding all client money.

For more about the 7IM Platform, click here. To download a client brochure from our Platform click here

Your Platform Relationship Managers

Region	Name	Phone	Profile
London & South East	Hayley Stubbs	07818 809 961	
London & South East	Ryan Kell	0203 823 8857	0
London & South East	Jess Lawrence	0203 823 8894	0
London & South East	Lauren Henry	0203 823 8402	0
London & South East	Henry Fletcher	0203 823 8677	0
North West	Lisa Walker	07392 085 884	0
North West	Karen Lloyd	07968 010 379	0
Scotland & North East	Gillian Campbell	07717 806 485	0
South & West	Sam Cole	07436 107 919	0
South & West	Andy Bailey	07818 809955	0
South & West	Rebecca Mooney	07845 023 044	0
Development Manager	Jonnie Lewis	07384 259 067	\circ

Your Platform Service Team



Ricardo Caetano

0203 823 8707



PlatformMailbox@7im.co.uk

Harry Brownlow

Kai Kai-Samba

Foyzul Islam

Elise Ioannou

Chayma Hafid

Katherine Tointon

Jack Steventon

William Daus

Ravi Patel, Senior Platform Service Manager

Louis Fiorellino

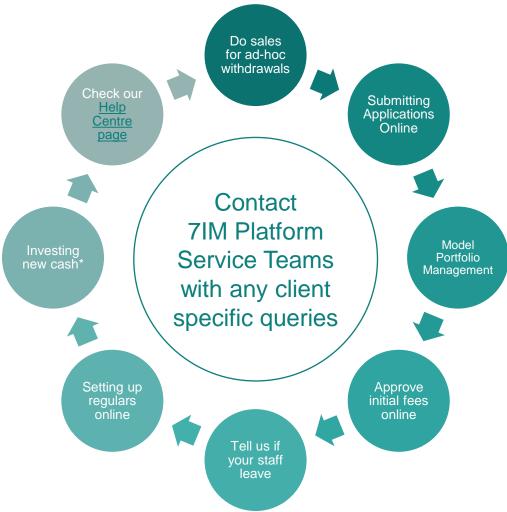
Mandy Kaur, Platform Service Team Leader

Mick Gill, Head of Platform Service Team

To see more about the team click here



Your responsibilities



Tax Wrappers summary

Provided by 7IM



- 7IM Platform charges only
- No extra wrapper charges*
- Electronic applications
- Illustrations from 7IM Platform
- All money sent direct to 7IM
- All withdrawals direct to client
- JISA & APS ISA also available
- Non-personal accounts

Provided by 3rd party



- 7IM Platform 'plugs into' 3rd party wrapper
- 7IM Platform charges plus...
- Any 3rd party wrapper charges
- Illustrations from provider
- Money sent to provider
- Withdrawals sent back to provider
- 7IM & provider forms needed
- Onshore bond provided by <u>CASLP</u>
- Offshore bond from most providers
- SIPPs from most providers

For more about the accounts / tax wrappers we offer click here



7IM Platform charges

Tier Value (non 7IM funds)	Platform Fee (pa)
£0 - £500,000	0.30%
£500,000 - £1m	0.25%
£1m – £2m	0.15%
£2m – £5m	0.08%
Balance over £5m	0.05%

No charge for:

- Dealing*
- Cash**
- Tax vouchers/CGT reports
- CHAPS payments out
- Transfers in
- Exit/transfer out fees
- Paper statements

Click <u>here</u> for more on the platform fees & charges

Flat rate **0.25%** pa Platform Fee for all S class 7IM funds (which are 0.25% cheaper than normal).

Family linking available for charges.

We also pay interest on all cash held on our platform.

For the current rate click here



^{*}Charges apply to dealing foreign listed securities and foreign currency transactions.

^{**}Platform fee will apply to cash held in a DFM Model. 7IM funds and cash are excluded from the above tiers.

7IM SIPP charges

Annual fee	Zero*
Income 'payroll' fee	£162 pa (if income is being taken)

^{*} A fee of £120pa will be applied for SIPP accounts below £75,000

Other features of our SIPP:

- Flexi Access or Capped Drawdown
- Phased/drip-feed "Tailored" drawdown
- Can accept Pension Sharing Orders
- Transfers via Origo
- Employee & employer contributions
- In-specie transfers
- Online transfer tracking
- Mandatory & voluntary scheme pays

For more about our SIPP click <u>here</u>

Creating illustrations

- Add Client. Multiple illustrations can be saved for same client.
- Choose Savings (GIA/ISA) or Pension (7IM SIPP only) illustration
- Choose 'Advised' product option for Platform (Pre-sales)
- Add Adviser Charges. 7IM charges already built in.
- Add new investment strategy and rename strategy
- Search for fund or model portfolio by name in Investment section
- Multiple models can be selected on one illustration
- Add payments in / contributions / transfers and select strategy
- Select any income requirements and tax-free cash (if 7IM SIPP)
- Click Calculate then View PDF
- All illustrations can be saved and amended later and copied.

Click <u>here</u> for a guide to our illustrations or <u>here</u> for a video how to create an illustration

Tools > Illustrations > Client Illustrations

Account opening summary

For the following accounts, use online **Account Application** tool (watch the video on our <u>Help Centre page</u> to see how this works)

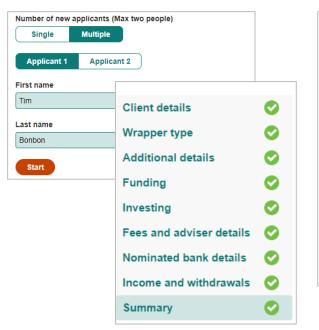
- Individual & Joint Investment Account (GIA)
- ISA
- 7IM SIPP

For all other accounts, send us **scanned application form** (editable PDF forms available on our <u>Literature Centre page</u> or download blank copies from the Platform)

- Third party SIPPs
- Third party bonds
- Trust, SSAS, limited company, charity
- Individual where POA exists
- Junior ISA & Junior SIPP
- APS ISA



Online account application tool











For GIA, ISA, & 7IM SIPP accounts only. Clients > Account Applications

7_iM

Watch the video on our Help Centre page to see how this works. We can accept e-signatures from clients (eg Docusign or Adobe Sign).

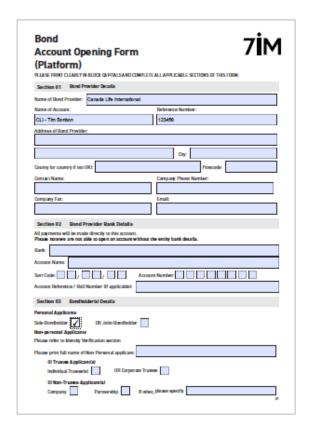
Online account application tool

- Complete application online
 - Add client details
 - Select all wrappers and sub-accounts
 - Include all lump sums, transfers and regulars
 - Include all cash movement and investment instructions.
 - Add all other details (fees, bank account, SIPP crystallisation)
- 2. Submit application to do an electronic ID and bank account check
- Generate pack for client to sign (can use e-signatures such as DocuSign)
- 4. Upload signed declaration (with any additional forms/AML/bank docs).
- 5. Accounts opened instantly
- 6. Transfers visible instantly
- 7. Give client 7IM account reference to deposit money
- 8. Investment instructions visible in SII Maintenance tab (click here for a video about this)



Account opening forms

Where online account opening tool cannot be used



RLEAS	E PRINT CLEARLY IN BLOCK O	A PITALS A NO COMPLETE	ALL APPLICABLE SECTIONS OF THIS FORM.
	ruses only		
	ion 01 Entity Details		
_	select an account type:		
• 1	Trus: Bare Trus:	RATS	QROPS SSAS Other Please specifyl:
Кате	of A cosume:		
The	XYZ Family Trust		
legal	Entity Identifier (LEI) Number	(not required for Bare)	Truxoù:
879	53876JGHK4KJ4		
2,10			
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	rywhere trust or scheme w.a	s creuted:	
UK	rywhere trust or schemew.a ealthingy of Trust or Scheme		
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UK	rywhere stust or schemew.a esidency of Trust or Scheme ry/ Countries of Tax Residenc		Tax Identification Number (TIN) 84753/12
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Section 01 Trustee Date		E ALL APPLICABLE SE	CHURS OF THEST	CROM.
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D.A.Philips & Co				
Name of Account				
DP Penalona - Mr A Client				
Reference Number:				
Company Address lplease note	we-cannot accept a PO Bo	number or a care of	0700 addressi:	
		City:		
County for country if not UKI:			Posecode:	
Emult				
Telephone:				
Section 02 Trustee Bank	k Detaila			
All payments will be made directions decails.	cely to this account. Pile an	e mosewe are not able	to open an acco	ours without the entity
Rank:				
Account Name:				
Sort Code: /	/ Accor	unt Number:		
Account Reference / Roll Numb	er If applicable):			

Electronic AML verification

- Checks by 7IM include:
 - Identity and address of client
 - Bank account validation (i.e. does the account belong to client)
- If client 'fails' AML check please send us certified copy documents
- Reasons for 'failing' bank account check include:
 - Building society or non-high street bank (e.g. Coutts, Handelsbanken, Hoares & Co, HSBC Private, Weatherbys) – no data available
 - Savings account only current accounts can be validated
 - Client has recently moved and old address still in bank system
 - Joint account where bank only reports one holder to system
- If client 'fails' bank account check we will ask for evidence:
 - Copy bank statement (less than 6 months old)
 - Scanned copy of a cheque
 - Photo of bank card (must include name, sort code, & account number)



MIFID client data requirements

In order for a client to trade in a MIFID <u>reportable security</u>, 7IM will need to capture, and report, certain mandatory client information.

Client Type	MiFID Data Requirement		
Individual Client (including POAs, JISA parents / guardians, and trustees / beneficiaries of bare trusts)	 Name Nationality Date of Birth National Insurance Number (NINO) Your service mandate with client – Advised or Discretionary 		
Non-Personal Client (including trusts, corporates, and SSASs)	 Legal Entity Identifier (LEI) Your service mandate with client – Advised or Discretionary 		

Where we don't have this mandatory information the account will be <u>blocked from trading</u> any reportable securities and will be delinked from any DFM model that contains reportable securities.

What to send where

- Upload all GIA, ISA, & 7IM SIPP declarations to the platform (Clients > Account Applications).
- Include all additional forms/documents in same PDF file to upload
 - Please remove any password protection from PDF file
 - If you need to send any extra documents to us separately, email securely to postroom@7im.co.uk with the new 7IM account reference (starts with IMF..)
 - Send any other application forms with accompanying documents securely to 7IM: postroom@7im.co.uk
- Send all forms relating to third-party <u>SIPP/Bond</u> accounts to provider (who will complete their sections and forward to 7IM if required).
- Post anything where we need original documents (e.g. share certs)
- Please don't do <u>bank transfers</u> until 7IM account is open (otherwise, cash could be returned to the client)

Money in: GIA, ISA, Non-Personal

- Cheques payable to 'Pershing Securities Ltd' (our custodian) except 7IM SIPP
- All new ISA money goes into GIA (individual or joint) first, then moved
- Electronic payments in
 - Please use bank details below to make GBP deposits (contact us if non-GBP payments).
 - Please make sure that the 7IM GIA reference is included in the payment reference field.
 - Please pay particular attention to the characters used in the reference e.g. the reference will start with a letter 'I', not a number '1' and then zeros should always be used, never the letter 'O'.
- Regular investments
 - GIA / ISA (click <u>here</u>)
 - 3rd party SIPP (click here)

7IM bank details for GIA (GBP only)		
Bank:	ROYAL BANK OF SCOTLAND	
Swiftcode:	RBOSGB2LXXX	
Sortcode:	16-04-00	
A/c No:	31266302	
A/c Name:	Pershing Securities Ltd Client Hub Account	
IBAN:	GB27RBOS16040031266302	

For a PDF document showing our bank details that you can send to clients click here

Money in: 7IM SIPP

- 7IM SIPP cheques payable to '7IM Trustees Ltd'
- Electronic payments in
 - Please use these bank details to make deposits.
 - Please make sure that the 7IM SIPP reference (IMF...) is included in the payment reference field.
- All payments need to be confirmed in advance via:
 - Online 7IM SIPP application if a new account is being opened.
 - Contribution form if a new member or employer lump sum or regular contribution is being added to an existing 7IM SIPP account for the first time.
 - Repeat contribution form if a member or employer lump sum contribution is being added to a 7IM SIPP account, **not** for the first time.
- All net member contributions will have tax relief added immediately, prefunded by 7IM, where relevant.

7IM SIPP bank details		
Sortcode:	16-00-15	
A/c No:	16294767	
A/c Name:	7IM Trustees Limited	

For a PDF document showing our bank details that you can send to clients click here



7IM SIPP

SIPP account information online in the client account area:

- Crystallised / uncrystallised amounts
- Contributions in current tax year
- Income received in current tax year
- Detail on each arrangement within the SIPP
- Beneficiary details

Selected Retirement Date

 General
 Contributions
 Income Drawdown
 Arrangements
 Beneficiaries

 Crystallised Value
 £24,992.03
 Lifetime Allowance Used

 Uncrystallised Value
 £248,806.70
 Lifetime Allowance Protection

 Total Value
 £273,798.73

11/08/2019

Click one of the options below for more information

Making contributions

Drawdown

Retirement income

Secure Lifetime Income

Junior SIPPs

Number Arrangement Type Value (£) Max GAD Income (£) Income YTD (£) Next Review Date Transfer In Capped Drawdown 187,213.82 23,459.00 64,250.90 8,086.83 0.00 3 Transfer In Capped Drawdown 27,926.39 3.514.90 4 Transfer In Capped Drawdown 5 Transfer In Progress 0.00 0.00 0.00

Voluntary and Mandatory 'scheme pays' HMRC payments for exceeding annual allowance can be paid from 7IM SIPP.

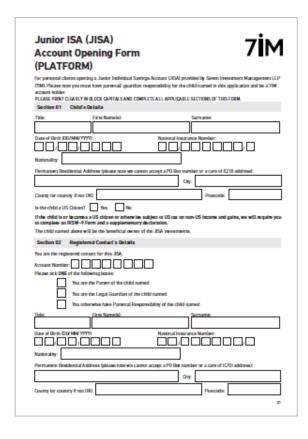
Junior ISA (JISA)

- Currently available for children aged 18 or under
- Parent must have 7IM GIA (can open new GIA if necessary)
- Can <u>transfer</u> in existing JISAs or Child Trust Funds (CTF)
- JISA fees can be deducted from parent's GIA
- Anyone (e.g. parents & grandparents) can pay money into JISA
- New contributions go into parent's GIA first then into JISA
- JISA subscriptions are done online using Cash Movements tool
- JISA becomes normal ISA when the child turns 18
- Accounts opened using <u>application form</u>
- Any regular contributions need to be done manually*
- Click <u>here</u> for JISA FAQ document

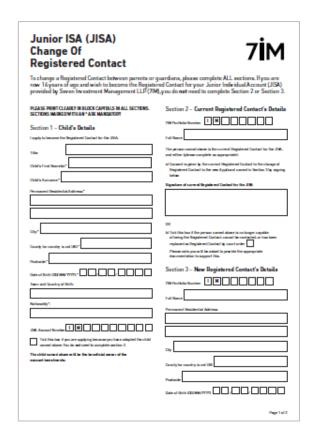
For more about using our Junior ISA wrapper click here



Junior ISA (JISA) Forms



Junior ISA (JISA) Transfer Form	7 İ M
For personal clients transferring a Junior Individual to Seven Investment Management LLP (71M).	Savings Account (JISA) or a Child Trust Fund (CTF)
PLEASE PRINT CLEARLY IN BLOCK CAPITALS IN ALL SECTIONS. SECTIONS MARKED WITH AN "ARE MANUATION"	Section 1b - Stocks and Shares Transfer
Section 1 - Transfer Details	le isk le hander the 200. FCV assemble shows as billions (list and A FULL hander - 10 - 10 COVID at the haldings as they are
Type of annual leting langitured	correctly invested and houselve therms the any residual costs to TM
Cornel JMJ CT Proble	A PULL CASH frameler - NELL oil buildings and send the resulting seats to 756.
	A FULL bounder - IE-IE CENTER the buildings baled before as
Address of Correct JBM/ CTF Provider	begins consently invested and branche them to TM and self-all emotioning buildings and small fire emotion; such to TM.*
	Detail here the habitup power and to re-explains or set if you would a UE. In mades to take place by re-explaintion and sale of habitups.
Cay .	
County for country to real UKO	
Projects	* I have exclused a record valuation? statement of all holdings to be broughout d. Providing on studies? statement will speed up the
JNA/ Unique CTF Assural Before un Number	Introder process.
Initial in formalise the current 2007 CTV for Mincha & Morrey 200.	Section 1c - Current Year Subscriptions Included in the Transfer
presided by News Sensioned Management LLP CML	The full annual of the curved year unburiphies must be included in the
Type of JNA / CFF with the current provider that cond Each, please complete welface to and to	leasable. The account of the current year authorigitions included in the leasable in E
Ninte and Norms, please rate that the hall belong of the ground	
must be foundered if the current JBM/ CTF is a Nicola and Name JBM/ CTF. Please complete sections 16 and 1s	Section 2 – Registered Contact's Details Lande Registered Code of the covered JDA / CTV.
Tomater distinctly Laudination on correct 200, I CE provides to bounder the 200, I CE	Correct Registered Contact's TM Portfolio Number*
qualetto 7M. Lauthoriae og sorred 200. / CTF practice to practic 7M with any	
inhometics for the or our writed should be 200, and to sumpling instructions from 700 relating to the 2007 CTF to be insurfaced.	Tile
Section 1a - Cash Transfer	Full Name*
Please provide sort male for broady where account in helds	Personnel Besidential Attiress*
Please formite: Sisk and The hill below of the annual, if you are a local enring a CTI, the	_
half belower of the CDF most be insuranced. Part of the Cosh 20th annual belows only. The annual is brancher	Dipt
is 1 Symmet requesting a partial Costs 200.	County for country is not 1907
basely. He full around of the correct pear unbacription most be included in the baseles.	Podeste*



All accounts set up using paper forms

Editable JISA Forms available to download from help centre page

Only parents or legal guardians can open JISAs



7IM portfolio reference

Each 7IM portfolio number is made up of three separate parts:

Letter	Account Type
F	Corporate
JI	Junior ISA
V	Joint GIA
W	Trust
X	Individual GIA
XSH	ISA*
Y	SIPP
Z	Offshore Bond
Н	Onshore Bond

- Client Reference (e.g. IMF4TRS) unique to that client
- **Account Type** (e.g. X) the 'wrapper' type (see list on the left)
- Portfolio Suffix (e.g. D) the type of portfolio (or 'sub-account') see below.

Suffix	Portfolio Type					
D	Dealing 1					
E	Earnings					
J,K,N	Dealing 2,3,4					
IJD, IKD, IND	*ISA Dealing 2,3,4					
W	Cash (GIA & SIPP only)					
R	Regular withdrawals only					

Linking clients

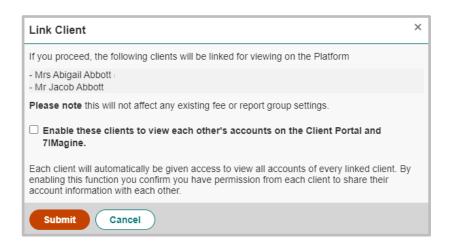
Three types of linking are available:

- 1. Family fee groups for our platform charges (part of the application process)
- 2. Report groups to show multiple clients on one valuation report
- 3. Online account linking for viewing purposes (platform and client portal)

Linking clients on our platform

Manage Links

Link Client



- Mrs Abigail Abbott
 - Mrs Abigail Abbott
 Dealing Portfolio
 Earnings Portfolio
 - Mrs Abigail Abbott
 ISA Dealing Portfolio
 ISA Earnings Portfolio
- Mr Jacob Abbott
 - Mr Jacob Abbott
 - Mr Jacob Abbott & Mr Lionel Rood
 - InvestAcc Pension Administration Ltd Mr Jacob Abbott

You can link as many clients as you like on our platform. This is for your view only unless you tick the relevant box above.

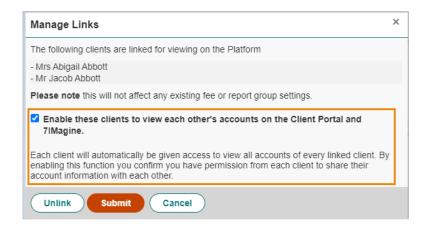


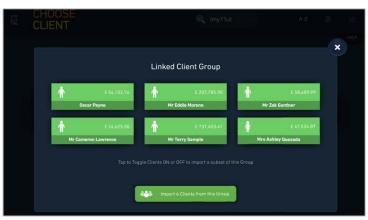
Linking clients

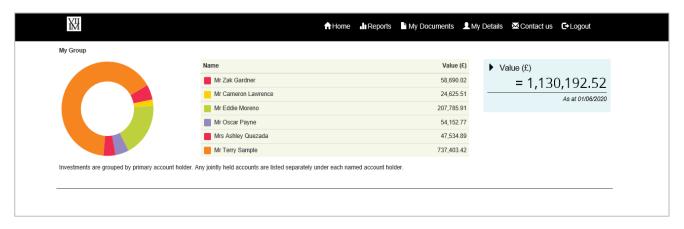
Linking clients for our client portal & 7lMagine app

Manage Links

Link Client

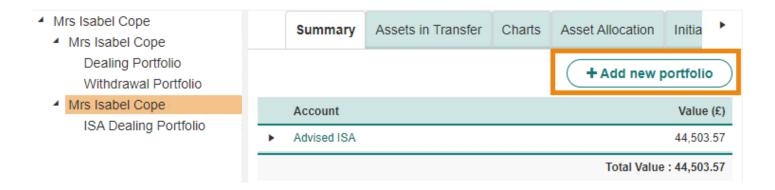






Back to contents page

Adding new sub accounts



- Go into client's account
- Click on 'Add new portfolio' button
- Choose which portfolio(s) you want
- Choose withdrawal option if selecting Earnings portfolio
- Confirm

- Portfolios are opened instantly
- Ready to receive
 - cash (<u>cash movements</u>)
 - assets (<u>stock movements</u>)
- Same fee structure as Dealing

- Most GIA/ISA fund transfers are done electronically via <u>Equisoft</u> (formerly Altus)
- It's important that the client details (e.g. name, address, DOB, NINO) you give us on our transfer form match those currently held by the transferring provider
- Timescales vary hugely, with cash & electronic transfers being the quickest (2-3 weeks) and manual in-specie transfers usually taking the longest
- Offshore funds have to be transferred manually, so they will take longer
- Share transfers will require certificates & Crest transfer form if a holding is certificated (please check with the relevant share registrar first)
- 7IM SIPP cash transfers are usually electronic via Origo and often only take 2-3 weeks
- 7IM SIPP in-specie transfers are often manual and therefore can take longer
- Include transfers in online account application tool for new clients
- Standalone transfer forms are available <u>here</u> for top-up transfers.



Transfers: Client level

Sum	mary	Assets in Tra	ansfer	Charts	Asset Allo	cation	Fees	CGT	Regular Investments		Regular Withdrawals		
	Transfe	Re	ference	Туре		Account Type			Forms Received	Source	Status	Chaser Date	
•	Yes		Stock - In Specie (In)				dvised ISA Account 27/06/2019 Old Mutu			Old Mutual	Paperwork checked and sent to scanning	15/07/2019	
•	Yes			Stock - I (In)	n Specie	pecie Advised Individual Account			27/06/2019	Jupiter	Paperwork checked and sent to scanning	05/07/2019	
4	Yes			Stock - I	n Specie	Advised Individual Account			27/06/2019	Old Mutual	Paperwork checked and sent to scanning	18/07/2019	
	Comme	ent			Author Create D								
	Anonyr	mised comment 6	49909					7im\kim	berly.dowuona	27/06/2019	9		
	Anonyr	mised comment 6	51568					7im\kim	berly.dowuona	05/07/2019	Ð		

- This section shows notes from our transfers team as they process each transfer. If they have any questions, they will contact you.
- This means you can monitor the progress of the transfer online without having to spend time on the phone.
- Once received, the cash or asset will appear on the <u>New Platform Assets</u> report as well as the Transaction Listing. Cash will be invested if instructions are set up.



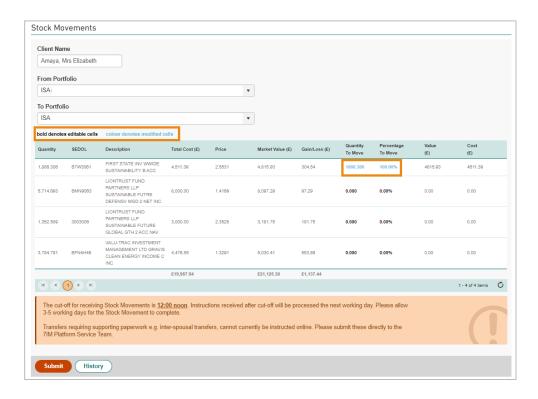
Transfers: Firm level

- Firm-level view shows all in progress and completed transfers for all clients
- Each transfer will have its own entry
- Click on column headers to sort
- Click on status link to see more details on that transfer.

ssets In Transfer													
In Progress	Completed												
Client Name	7IM Reference	Account Name	Account Type	Transfer Type	Туре	Forms Received	Source	Provider Reference	Status				
Logue, Mr Craig		Mr Craig Logue	Advised ISA Account	Full	Cash Transfer (In)	17/01/2024	Abrdn		Unknown				
Logue, Mr Craig		7IM SIPP - Mr Craig Logue	Advised SIPP	Full	7IM SIPP Cash (In)	17/01/2024	Abrdn		Unknown				
Miller, Mrs Kathleen		7IM SIPP - Mrs Kathleen Miller	Advised SIPP	Full	7IM SIPP Cash (In)	17/01/2024	Quilter		Unknown				
Lane, Mrs Suzanne		7IM SIPP - Mrs Suzanne Lane	Advised SIPP	Full	7IM SIPP Cash (In)	16/01/2024	Abrdn		Transfer Forn Forwarded to Provider				
Flanagan, Mrs Priscilla		7IM SIPP - Mrs Priscilla Flanagan	Advised SIPP	Full	7IM SIPP Cash (In)	11/01/2024	Quilter		Transfer Forn Forwarded to Provider				

Moving funds between portfolios

- Transactions > Stock Movements > Instruction (watch video <u>here</u>)
- Choose Portfolios to move funds from and to
- Choose either a specific unit quantity or percentage of holding to move



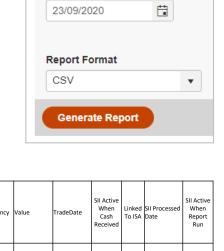


New platform assets report

This report shows a firm-level view of all new inflows:

- Cash or in-specie
- From client or transfers
- Customisable date range can include historic inflows
- Includes details about any <u>SII</u> on that account
- Can be a trigger for further action (e.g. trades or withdrawals)

Reports > Practice Administration > New Platform Assets



New Platform Assets

From Date

To Date

23/08/2020

Wealth Manager	Client Name	Account	Account Type	Portfolio	Sedol	lsin	StockName	Quantity	Currency	Value	TradeDate		Linked S To ISA I	SII Processed	SII Active When Report Run
Daisy Conway	Mrs Sophie Owens Mrs Sophie Owens	Mrs Sophie Owens	Advised ISA Account	ı	B6QQDK4	GB00B6QQDK47	M&G SECURITIES LIMITED M&G GBL STRATEGIC VALUE STERLING A INC	9937.225	GBP	£18,157.30	13/08/2021	Υ	N/A		Y
Daisy Conway	Mrs Mary Privett Mrs Mary Privett	Mrs Mary Privett	Advised Individual Account		CASH		CASH (GBP)	С	GBP	£105,206.48	13/08/2021	N	Υ		N
Lily Newman	Mr James Cobb 7IM SIPP - Mr James Cobb	7IM SIPP - Mr James Cobb	Advised SIPP		CASH		CASH (GBP)	C	GBP	£578,262.78	20/08/2021	Y	N/A	23/08/2021	Y

Standing Investment Instructions (SII)

SIIs are automated cash movements and investments set up for:

- New clients via <u>online account opening</u>
- Existing clients via the <u>Manage Investments</u> screen

For a video on this tool click <u>here</u>

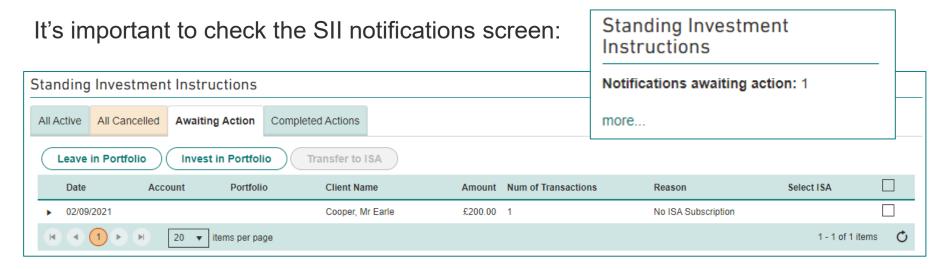
Firm level view of all SIIs available: Transactions > Standing Investment Instructions



Download a guide to SII



Standing Investment Instructions (SII)



Will appear when cash arrives in GIA but we're not sure what to do with it (eg should it go into ISA or not?)

- Leave in Portfolio: cash will remain where it is with no further action
- Invest in Portfolio: cash will be invested as per GIA SII (including any cash movements between sub-accounts)
- Transfer to ISA: cash will be moved into ISA and then invested as per ISA SII.

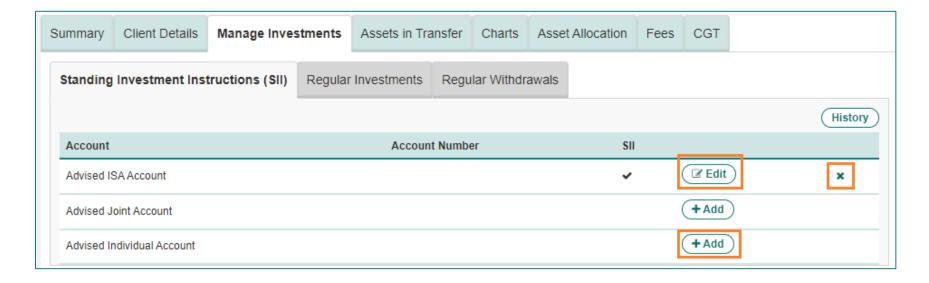
For more about checking and amending the SII download the guide here



Standing Investment Instructions (SII)

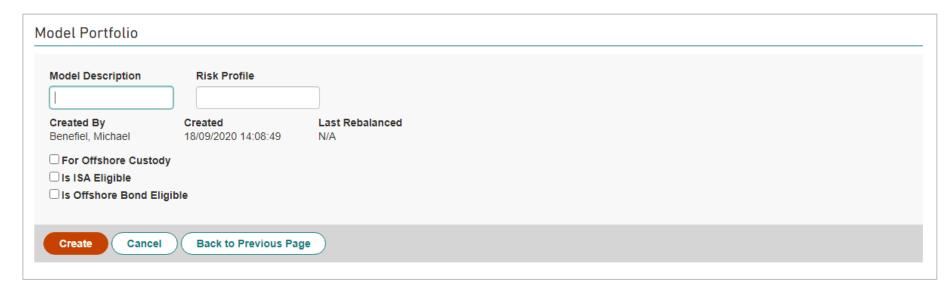
Client level SII tab can be used to:

- Edit or cancel an existing SII
- Create a new SII



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Creating a new model

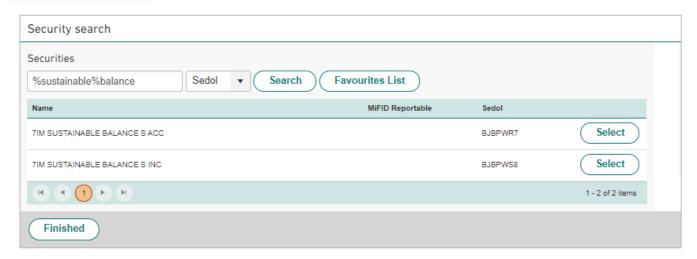


- Enter name and risk profile for model
- Model name cannot be changed once the model has been created
- Tick relevant ISA/Offshore Bond eligibility boxes
- If creating a model to be held in offshore custody, you must tick the 'For Offshore Custody' box
- You will not be able to tick the 'ISA Eligible' & 'Offshore Bond Eligible' boxes if you are creating a model for offshore custody.



Add funds and weightings

Add Securities



You can check if a fund is available on our platform by going to Research > Security Search and typing in a SEDOL code or part of the fund name. This is best done before you start to build your models.



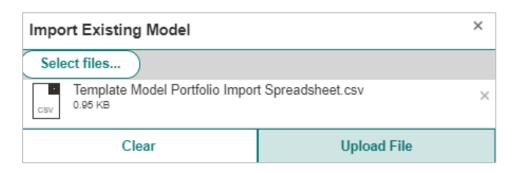
Select all funds required for the model. This is best done using the fund's Sedol code rather than by name. Set up a **favourites fund list** to make this easier. Watch the video <u>here</u>. Click Finished, then enter the weightings (click on pencil icon then click the tick to save), and finally click Save Amendments to save the model. Remember to include a cash weighting in the model, typically 2%.

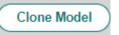


Import and clone model portfolio

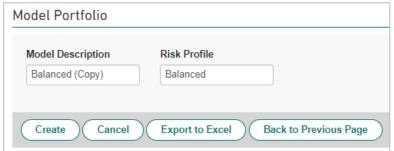


Security Description	SEDOL	Currency	Percentage
FUND 1	B5ZX1M7	GBP	4
FUND 2	B2PLJL5	GBP	1
FUND 3	B2P⊔Q0	GBP	5
FUND 4	BJGZZ06	GBP	3
FUND 5	B8L14S3	GBP	3
FUND 6	B8KT3V4	GBP	3
CASH (GBP)	CASH	GBP	2



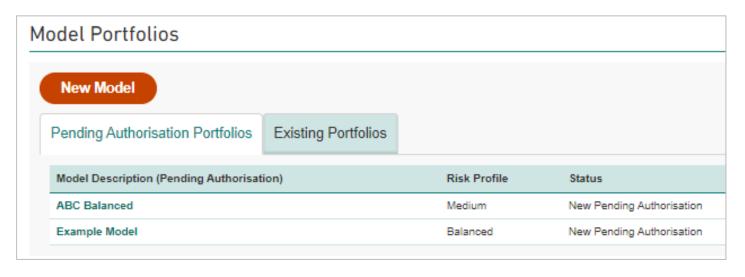


You can clone an existing active model portfolio to create a new one with the same funds and weightings, which you can then edit.





Authorise model portfolio





Another user at your firm needs to authorise any new models or changes to existing models before they can be used.

Models requiring authorisation will appear in the Pending Authorisation tab of other users, as above.



Dealing: buying

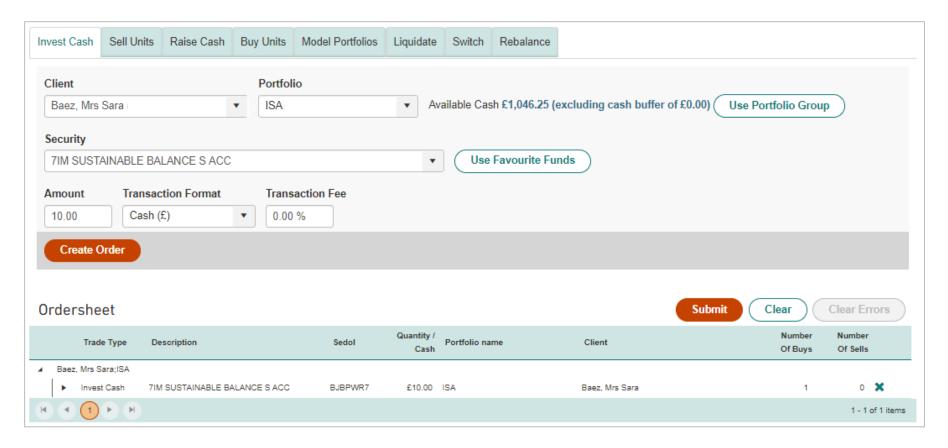
Four different trade types for buying assets:

- Invest Cash investing a certain £ amount into selected funds (video <u>here</u>)
- 2. Buy Units buying a certain number of units regardless of cost
- 3. Model Portfolio investing a certain £ amount into a model portfolio
- Rebalance linking an account to a DFM model for the first time or rebalancing an existing account* (see <u>separate section</u>)
- Add all trades to Order Sheet then submit Order Sheet
- Minimum £10 buy per fund (£30 in a rebalance). Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting.
- 11am dealing cut off (for funds that price at midday).
- Investments done for you if using online <u>Account Applications</u> tool.

Please note that trades cannot be cancelled once submitted.
All trades are from GBP cash. Contact us for trading in other currencies.



Dealing: buying



Dealing: selling

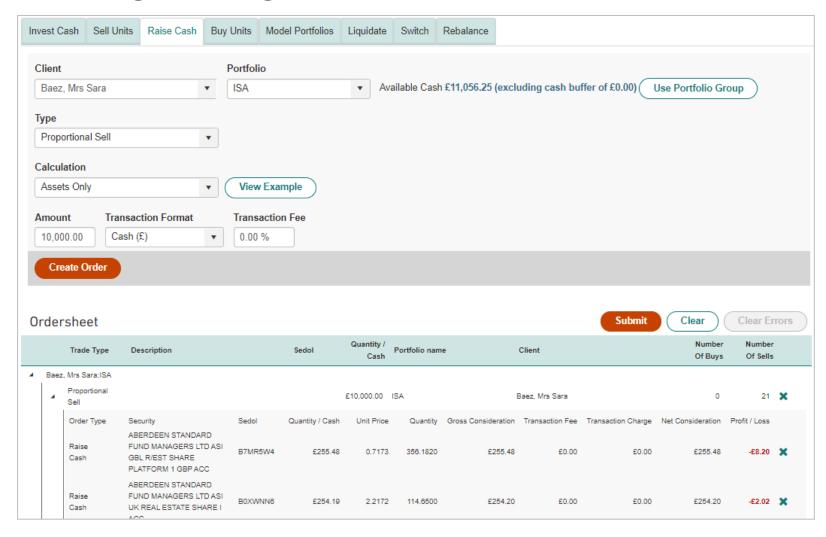
Five different trade types to sell assets:

- 1. Sell Units selling a certain number of units, with proceeds unknown
- Raise Cash selling an unknown number of units to generate a specific £ amount. It can be single fund or proportional (video <u>here</u>)
- 3. Liquidate selling 100% of a holding or 100% of all holdings
- 4. Switch selling A and buying B (see <u>separate section</u>)
- 5. Rebalance selling anything not included in the model and investing in model (see <u>here</u>).
- Add all trades to Order Sheet, then submit Order Sheet
- No minimum trade size for selling.
- 11am dealing cut-off (for funds that price at midday).

Please note that trades cannot be cancelled once submitted. All trades are into GBP cash. Contact us for trading in other currencies.



Dealing: selling



Please note that trades cannot be cancelled once submitted, so please check that everything is correct before submitting them. Watch the videos in our platform help centre here.



Dealing: switching

- 1. Selling fund A either £ or % amount; and
- 2. Buying fund B, C, D, etc. either £ or % amount

Examples:

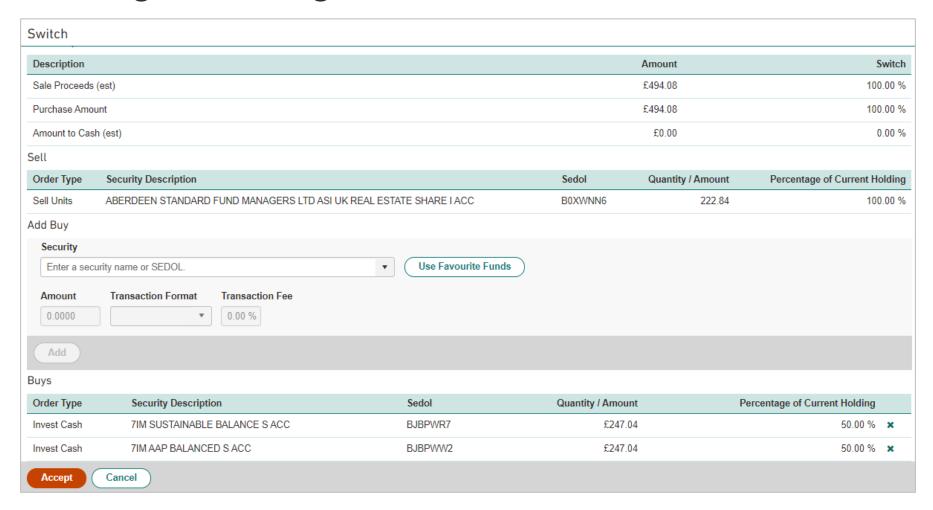
- Sell 100% of Fund A and reinvest 100% of proceeds into Fund B
- Sell 100% of Fund A and reinvest 50% into Fund B and 50% into Fund C
- Sell 50% of Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest £4,500 into Fund B, £500 in cash

Sell trades will get placed at the next available dealing date; and Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically the day after sell trade where settlement periods are the same). No minimum sale size; minimum buy size is £10.

Please note that trades cannot be cancelled once submitted.
All trades are from GBP cash. Contact us for trading in other currencies.



Dealing: switching



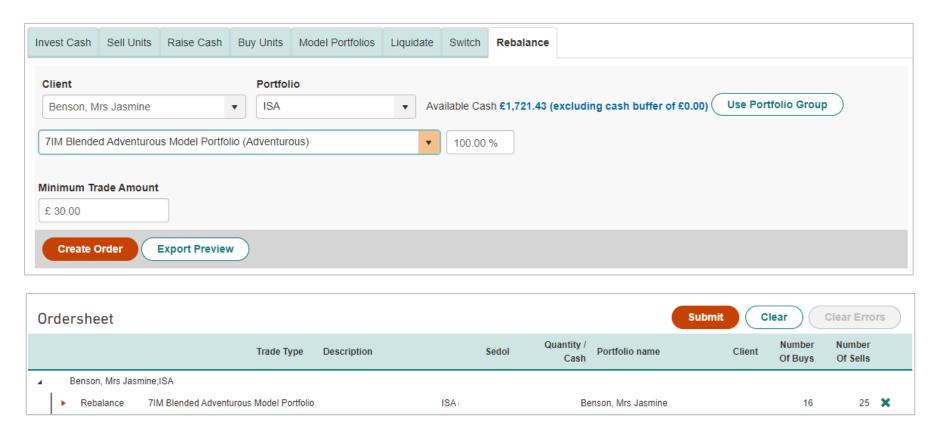


Dealing: rebalancing

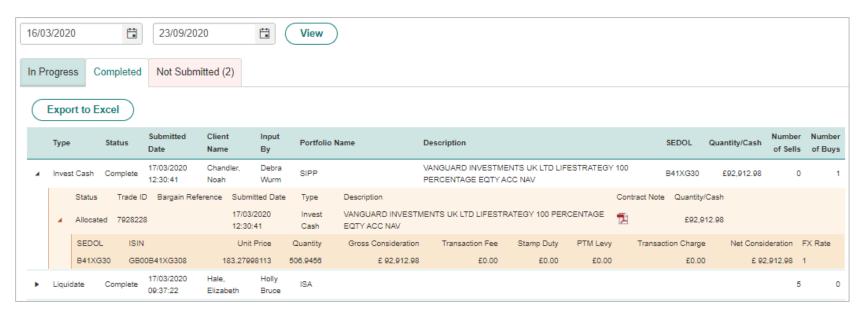
- Brings an account in line with a model portfolio (either adviser or DFM).
 - Multiple adviser models (including a cash model) can be blended by %
 - Single DFM model can be selected per portfolio (aka sub-account)
 - Includes tick box to confirm you have client permission and have disclosed DFM fees when investing in a DFM model (watch DFM MPS video here)
- 7IM Platform will calculate any necessary sale trades (Sell Units) and buy trades (Invest Cash).
- No minimum sale size. Minimum £30 buy per fund. Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting. Other trades will not be recalculated.
- Sell trades will get placed at next available dealing date; and
- Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically the day after sell trades where settlement periods are the same).



Dealing: rebalancing



Monitor trades



You can view trades done by others (e.g. a DFM) in the Orders on Behalf section:

Vealth Manager List					
Wealth Managers	Number of Clients				
Talbot, Mr Jeffery	2	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfe
Leyva, Mr Joseph	83	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transf
Sims, Mrs Kayleigh	239	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transf
Wallace, Mrs Madeleine	1	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transf
Total	325				

Check trades complete successfully in 'my orders'. This shows trades 'In progress', 'completed' and 'not submitted'. Any trades in 'not submitted' should be reviewed immediately.



Unlinking from / linking to DFM Model

DFM	Model Portfolio Name	Total AUM ① ↓	Last Rebalanced Date		
Teston Gas	Betafolio ESG (No REITs) 60	£20,017,545.63	08/09/2021 11:45	% Link	🔀 Unlink
Mose Financial Service Corporation	EQ Positive Impact Balanced	£16,300,776.41	18/11/2021 15:29	% Link	🖔 Unlini
Mose Financial Service Corporation	EQ Future Leaders Balanced	£8,844,768.59	17/11/2021 15:32	% Link	🖔 Unlin
Mose Financial Service Corporation	EQ Positive Impact Cautious	£8,783,979.57	18/11/2021 15:30	% Link	💢 Unlin
Schendel Telecommunications	SCore Responsible Equity 40	£5,171,406.16	30/06/2021 14:11	% Link	S Unlin
Mose Financial Service Corporation	EQ Future Leaders Cautious	£4,816,655.53	17/11/2021 15:34	% Link	% Unlin
Teston Gas	Betafolio ESG (No REITs) 80	£4,492,504.03	08/09/2021 11:46	% Link	% Unlin
Mose Financial Service Corporation	EQ Positive Impact Adventurous	£4,338,735.74	18/11/2021 15:27	% Link	% Unlin
Vrabel & Co	LGT Vestra Growth	£3,527,779.55	10/11/2021 14:36	% Link	🖔 Unlin
Mose Financial Service Corporation	EQ Future Leaders Adventurous	£3,468,267.76	17/11/2021 15:31	% Link	S Unlin

To unlink an account from a DFM model or to link it without rebalancing, go to: **Tools** > **DFM Model Portfolios**Watch the video here for more about how to do this.

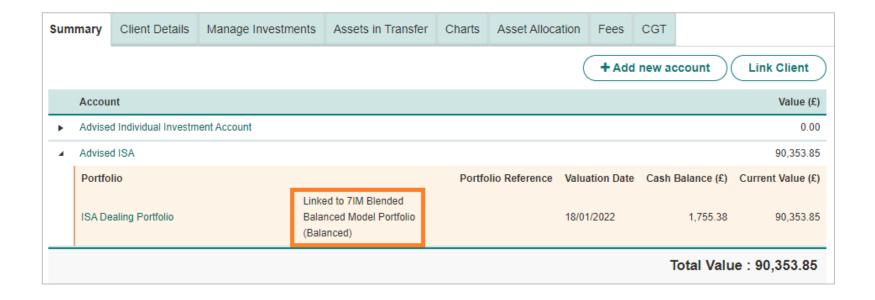
For a full list of clients in DFM models go to: Reports > DFM Reports > DFM Model Portfolios

For a history of linking / unlinking clients in DFM models go to: **Reports > DFM Reports > DFM Model History**

Please remember that when closing an account, you need to delink that account from the DFM model so that you can liquidate the assets ready for closure.



Account linked to DFM Model



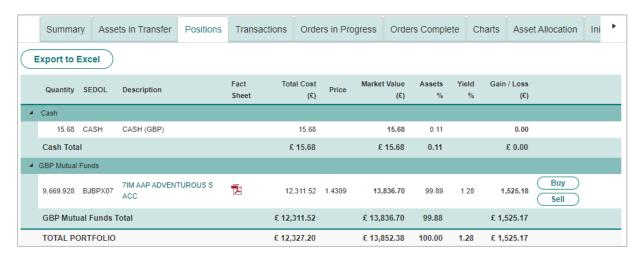
For a full list of clients that are linked to a DFM model, go to:

Reports > DFM Reports > DFM Model Portfolios

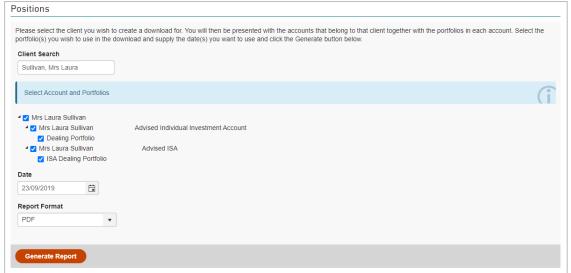
Watch the video here for more about using this data.



Valuations (inc historical valuation)



To download go to: Reports > Client Admin > Positions and choose options.

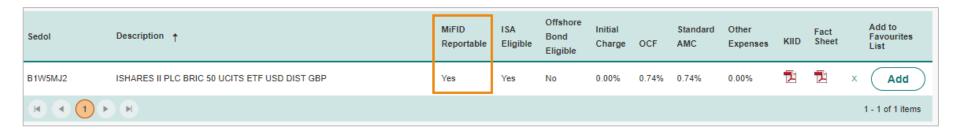


You might also want to create a Client Review (investment) Report (CRR)
For more about this, click here.



MiFID reportable securities

- 7IM will have to report transaction details for any client trading a reportable security.
- A reportable security is one that is listed on a recognised exchange, such as a share, gilt, or ETF.
- There is a column in the Security Search screen and also the Client Holdings report to show whether an investment is reportable or not and which clients hold it.





MIFID dealing restrictions

Where an account is restricted due to a lack of <u>mandatory MIFID information</u>, the following dealing restrictions will apply (when attempting to trade in a <u>reportable security</u>):

Order Type	Restriction
Invest Cash / Raise Cash Buy Units / Sell Units	The order will fail on the order sheet.
Model Portfolio / Proportional Sell / Liquidate / Switch	The reportable securities within a group order will fail on the order sheet. The failed order(s) can be removed, allowing the remaining orders to be submitted.
Rebalance (Adviser Model)	The reportable securities within a rebalance will fail on the order sheet. The failed order(s) can be removed, allowing the remaining good orders to be submitted.
Rebalance (DFM Model)	The rebalance will be blocked from being created. An on-screen alert will state the account has been blocked for DFM models containing MIFID reportable securities.
DFM Rebalance	When a DFM rebalances a model that contains a MIFID reportable security, 7IM will unlink any MIFID-restricted accounts from the DFM model group. You can <u>relink</u> once it is sorted. Portfolios delinked by 7IM following a DFM model rebalance will be reported within the DFM Rebalance Exclusions report (Reports > DFM Reports).



MiFID complex securities

- You will be able to buy complex securities via our platform.
- Responsibility for appropriateness and advice is with you.
- You will have to confirm this via the usual order confirmation screen when placing trades on our platform:

Confirm Order Submission

By clicking the Confirm button you accept the below information and confirm that, where appropriate to do so, required documents including Key Investor Information Documents (KIIDs) have been provided to the underlying investor.

- You are responsible for ensuring that all order details are correct. Any transaction carried
 out will be a valid and binding obligation. You agree to indemnify 7IM against any loss,
 damage, cost, expense or payment incurred, and make good any loss suffered by any
 7IM Platform client, arising from or in connection with any error made by you.
- We operate an order execution policy which sets out how we provide dealing services through the 7IM Platform, including how we deal with investment instructions and the price we obtain for clients when executing investment instructions. A copy of our order execution policy is available here.
- When a portfolio with an active Regular Investment is rebalanced we will update the regular investment instruction to match the target allocation of the model.
- If you wish to withdraw any proceeds from sales placed, please go to the Cash Movement screen and complete a withdrawal instruction.
- This order contains a MiFID II Complex Security. You are responsible for ensuring that if required under FCA Rules an Appropriateness Test has been satisfactorily performed.





Regular investment: GIA & ISA

- Individual GIA & ISA (not joint GIA or JISA yet). Click <u>here</u> for FAQ.
- Paperless Direct Debit (DD) set up online by you
 - No signatures or paper required.
 - DD must be from client's own nominated bank account
 - Client's email address is mandatory (all DDs will be confirmed by email)
 - Collection on 1st or 15th each month
 - Includes automatic subscription to ISA accounts
- Minimum DD £50pm
- No minimum investment per fund (but only whole numbers of ETF/IT shares can be bought)
 - Can allocate to cash if you want to place trades or let DFM rebalance invest cash
 - Investments into DFM models will automatically update if the model changes
 - Investments into adviser models will need updating by you if model changes
- DDs and investments managed by you online

Go to: Transactions > Regular > Investment > Instruction / Summary

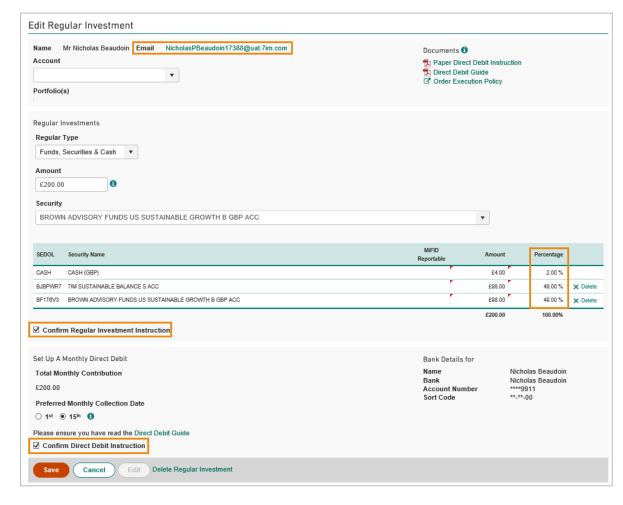


Regular investment: GIA & ISA

- We use Go Cardless to handle & process all DDs on our behalf.
- Timeline for collections, visibility on platform, and trades is as follows:



Regular investment: GIA & ISA



We must have the client's email address, as all regular DD contributions will be confirmed to the client by email.

Go to: Transactions > Regular > Investment > Instruction / Summary

Remember to allocate the investment £ amount or % to each fund before saving. You will need to confirm that you have given your client all the DD information and that they agree to it.

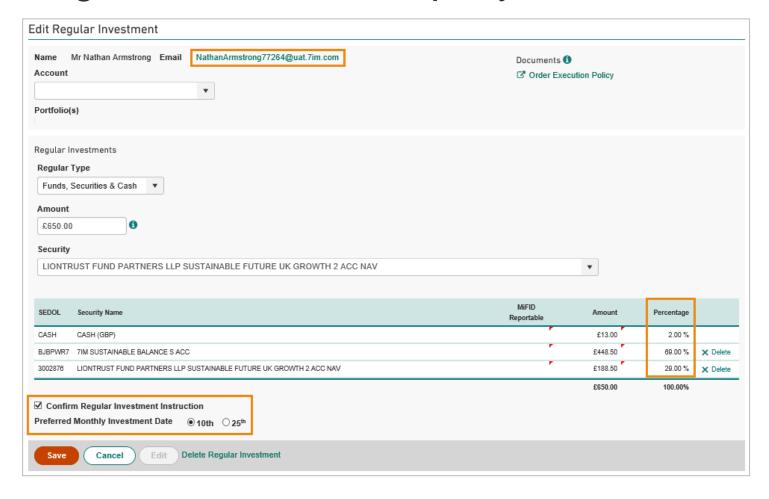


Regular investment: 3rd party SIPP

- Set standing order/DD up with SIPP provider to send cash to 7IM (min £50 per month)
- Set up regular investment online
- Choice of investment dates 10th or 25th each month.
- No minimum investment per fund (but only whole numbers of ETF/IT shares can be bought)
 - Investments into DFM models will automatically update if model changes
 - Investments into adviser models will need updating by you if the model changes
 - DFM rebalance process will also invest cash so could leave regulars in cash
- Remember to factor in tax relief, which will usually follow separately
 - Invest gross amount and use existing cash in 7IM account until tax relief starts coming in (typically after 2 months)
 - Invest net amount at start then increase to gross amount after 2 months
 - Invest net amount only and let tax relief help provide a cash buffer

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Regular investment: 3rd party SIPP



Go to: Transactions > Regular > Investment > Instruction / Summary

7_iM

Regular withdrawals

Instruction	s Summary									
Export to Excel										
Туре	Wealth Manager	Provider	Client	Account Type	Account	Source Portfolio	Frequency	Instruction Date	Amount(£)	Last Actioned
Withdrawal	Fitzgerald, Mr Declan		Robertson, Mrs Rhiannon	Advised Individual Account			Monthly	1st	500.00	•
Sell & Withdrawal	Bateman, Mrs Mildred		Sirmans, Mr William	Advised Individual Account			Monthly	1st	110.00	•
Sell & Withdrawal	Bateman, Mrs Mildred		Sirmans, Mr William	Advised ISA Account			Monthly	1st	140.00	•

- Three types of instruction:
 - Withdrawal payments from existing cash
 - Sell & withdrawal sell each month, then pay out
 - Sell sell each month and retain in account.
- All instructions set up and amended online (click <u>here</u> for FAQ or <u>here</u> for video)
- All withdrawals automatically routed via a unique sub-account (suffix 'R')
- GIA/ISA payments can be on any date of the month / quarter / year
- 7IM SIPP payments on 1st or 15th of each month (click <u>here</u> for more info)
- Colour-coded status to highlight any payments that will fail or have failed

Go to Transactions > Regular > Withdrawal & Sell Down

All sells will be carried out 6 working days before withdrawal. Withdrawals from 3rd party accounts require authorisation first.

7_iM

7IM SIPP income & withdrawals

- PCLS paid at any point in the month.
 - Typically 4 working days from receipt of *Taking Benefits* form to payment
 - Needs cash available to pay out (sales required if no cash)
- Income paid through payroll on 1st or 15th (see timeline below for deadlines)
 - Needs cash available (set up <u>regular sales</u> or <u>create a cash pot</u>)

10 working days before
Cut off for 7IM to receive
either <u>Taking Benefits</u> or
Pension Income
Amendment form. This
will either be separate,
for an existing 7IM SIPP
client, or will accompany
main application form for

a new client.

5 working days before

Cut off for cleared / settled cash (from transfers or from sales) to be available on platform.

1st or 15th Client paid Please send us a copy
bank statement or cheque
with the form to verify client's
bank account

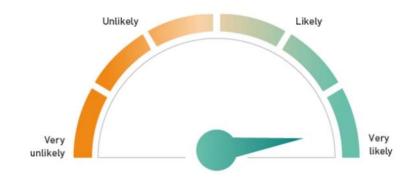
To avoid emergency tax being applied please send us current P45 or HMRC New Starter checklist form (see below).



Retirement Income Solution

For clients requiring an income from GIA, ISA, or pension wrappers

- One investment strategy for clients who require a long-term stream of income from their investments, such as those in pension drawdown, is to split the total investment into different 'buckets' that have different time frames for use.
- The multiple sub-account structure that the 7IM platform has is used to create different 'buckets' for different time horizons.





For a technical guide to our Retirement Income Solution click <u>here</u>.

For more about how we can help you manage a client's income requirements, then ask us about our award-winning Retirement Income Solution.

For a video showing how to use the Retirement Income Solution tool on our platform click <u>here</u>



Secure Lifetime Income (SLI) from Just

- SLI is insured guaranteed income for life
 - Sustainable income
 - Not dependent on investment performance
 - Death/cash-in value in early years
- Can be held alongside other assets in <u>7IM SIPP</u>
 - Held by SIPP, not client directly
- Income paid monthly into 7IM SIPP cash on 1st
- Withdrawals from 7IM SIPP in the usual way
 - Withdrawals are independent of SLI
 - SLI can form part of a client's SIPP income
- Can be used within a RIS plan to increase success

For more about **SLI** click here

For more about how **SLI** works click <u>here</u>

For an adviser guide to **SLI** click <u>here</u>

For more about **Just** click <u>here</u>



Ad-hoc withdrawals & cash movements

- GIA/ISA Withdrawals
 - All payments out by CHAPS free of charge (midday cut-off)
 - Withdrawals require cleared/settled cash
 - Withdrawals can be input after sales and will 'queue' pending settlement
 - Click here to watch a video on how to do this
 - Use Transactions > Cash Movements > Cash Withdrawal to instruct
- Cash Movements Between Accounts / Sub-Accounts
 - Transactions > Cash Movements > Cash Movement to instruct
 - Moved monies will show in the new account the following day (if instruction received before 14.30)
- Click <u>here</u> for more about withdrawals from a 7IM SIPP, as this will require a crystallised pension pot.



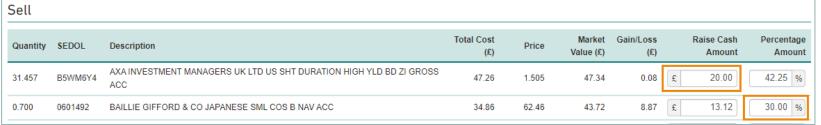
Bed & ISA



For a video on this tool click here

ISA subscription can be funded by:

- Proportional sales
- Specific fund sales
- Existing cash



ISA Subscription			
ISA Subscription Year	2020/2021	Estimated subscription from this transaction	£33.12
Remaining ISA allowance before transaction	£20,225.00	Estimated remaining ISA allowance after transaction	£20,191.88

Don't forget our ISA is a flexi ISA so you can replace any withdrawals made in the same tax year.

Go to: Transactions > Bed & ISA > Instruction

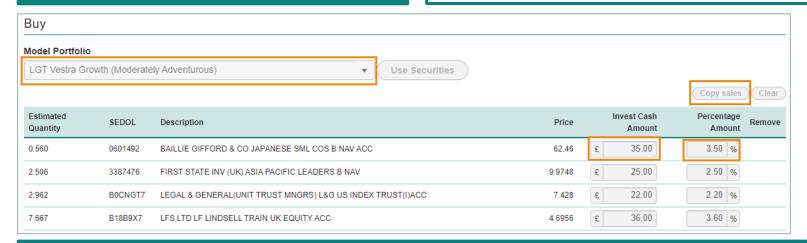


Bed & ISA

Buys in ISA can be:

- Into a linked DFM model
- Into your own model
- Into your selection of funds
- Replicated from the GIA sales

All GIA sale trades and ISA buy trades will be placed at the **same time** to minimise any out-of-market time. No additional charges for using bed & ISA tool.



You can also use this to restart a lapsed ISA. We will write directly to the client to confirm this action.

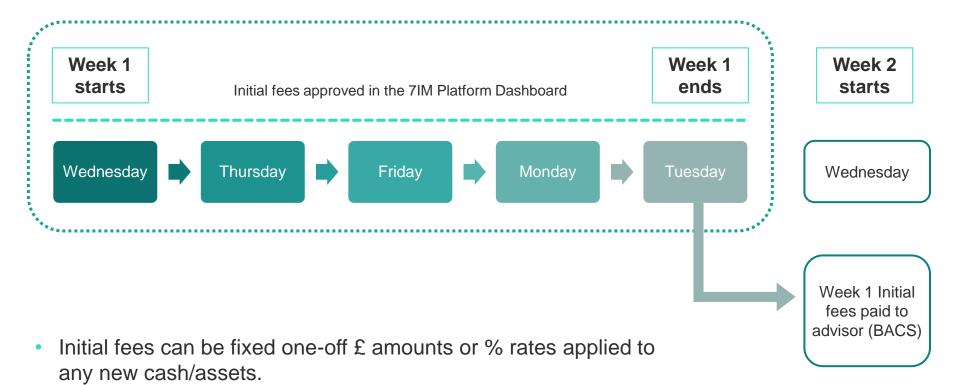


Go to: Transactions > Bed & ISA > Instruction

Instruction cut-off is 2.30pm. Instruction will be processed the same day. All trades in GIA and ISA will be placed at the same time.

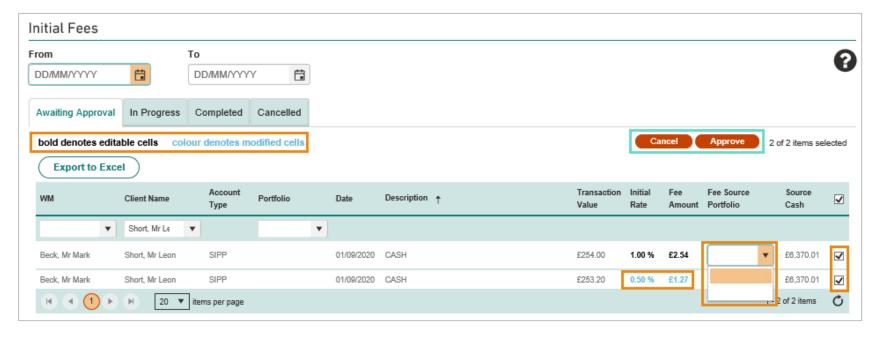


Initial fees: paid weekly



- % fee rate applies to the value of cheque/deposit/re-reg asset.
- As new ISA money goes into GIA first, the GIA needs to have an initial fee rate set up. ISA initial fee rate only applies to ISA transfers.

Initial fees dashboard

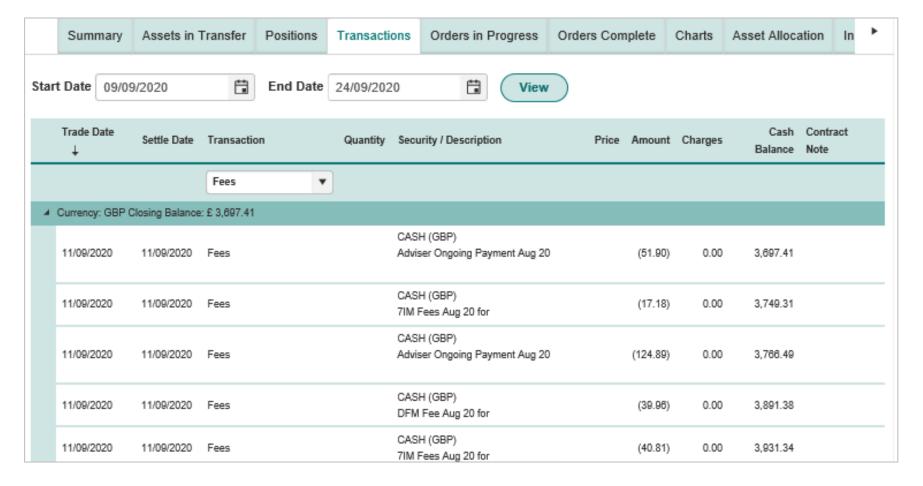


- Fee % or £ can be amended (downwards only) prior to approval.
- Which account the fee is taken from (Fee Source Portfolio) can be changed.
- Source Cash lets you know if there is enough cash to pay the fee.
- Unwanted fees can be cancelled. Wanted fees need to be approved.
- Approved fees will be deducted from the client's 7IM account on the day of approval (if before 17:00).

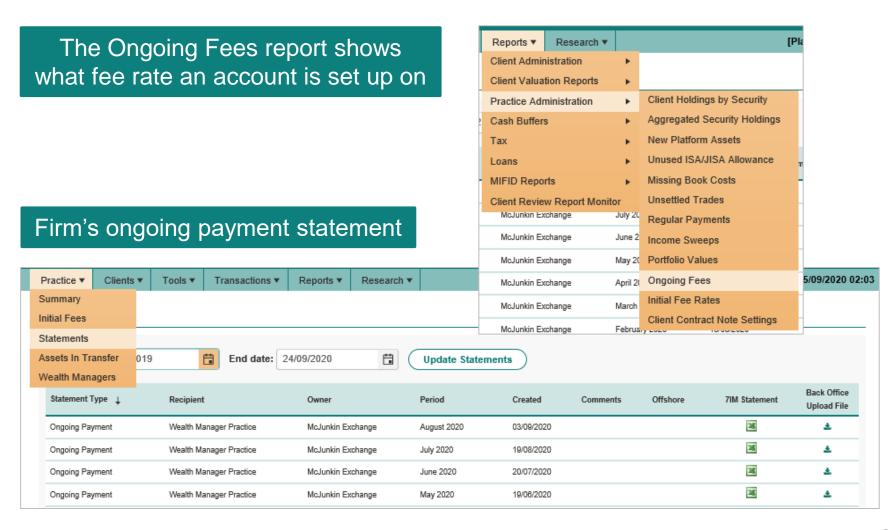


Ongoing fees: paid monthly

In client's account:

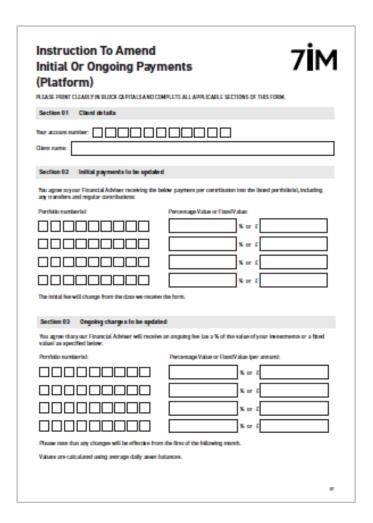


Ongoing fees: how to monitor



Changing fee rate

- Reduction in fee rate: email 7IM (no client authority required)
- Increase/addition of fee rate: use this form signed by the client
- Use this form if fees are to be changed from the level set on the application.
- To change which account we collect fees from, email 7IM
- Charge ad-hoc fee: use this form signed by the client with fee detail



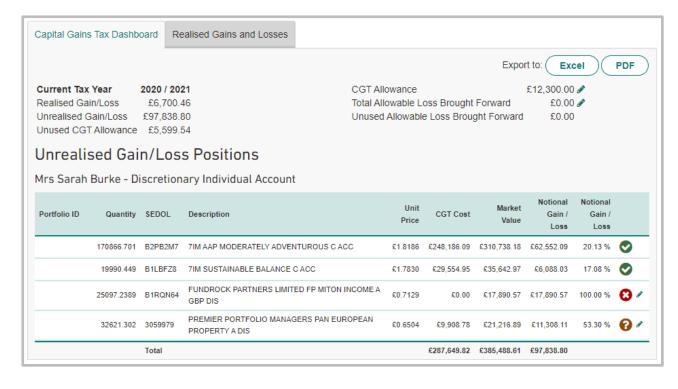


Reports available online

- Cash holdings (£ and %)
- Fund holdings (aggregated by fund or clients in a fund)
- New inflows (includes cash and in-specie transfers) (click <u>here</u>)
- ISA subscriptions
- Regular withdrawals (fixed £ and natural income sweeps)
- Account values (inc. historical values)
- Fee rates by account (inc. family group linking and DFM model links)
- Individual client valuations and transactions
- CGT (click <u>here</u>)
- Client statements (click <u>here</u>)
- Adviser Fee statements (initial and ongoing fees)
- Contract notes (click <u>here</u>)

CGT reporting: online

CGT dashboard summary in client's account:



Gain/loss figures rely on accuracy of book cost data.

GREEN: Verified. All buys & sells done by 7IM.

ORANGE: Unverified (i.e. book cost data for transfer sourced from outside 7IM).

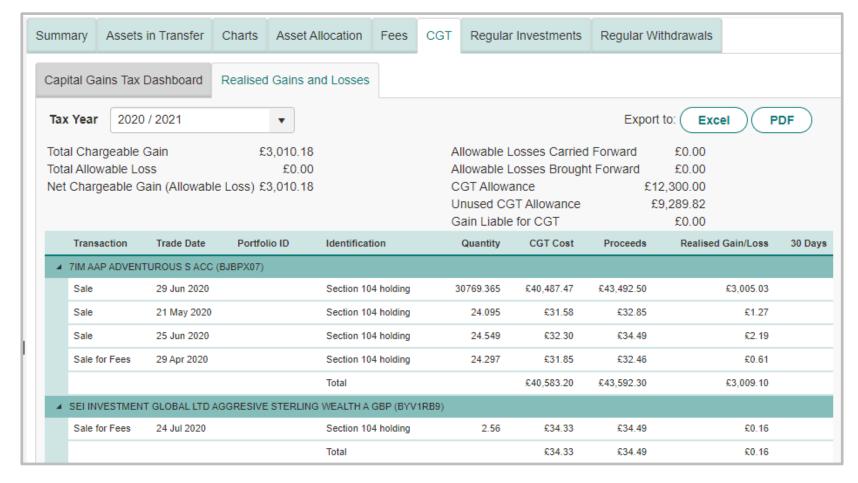
RED: No data for transfer in, so it needs attention.

You can edit most orange or any red positions.



CGT reporting: online

Realised Gains/Losses in client's account:



CGT reporting: online

UNREALISED CGT REPORT MR NICHOLAS BEAUDOIN Security Quantity CGT Cost (£) Unit Price (£) Market Value (£) Unrealised Gain/(Loss) (£) SEI INVESTMENT GLOBAL LTD AGGRESIVE STERLING WEALTH A GBP (BYV1RB9) Section 104 Holding 1,619.08 21,711.84 13.4300 21,744.24 32.40 21,744.24 1,619.08 21,711.84 32.40

REALISED CGT REPORT: TAX YEAR 06 APR 2020 TO 05 APR 2021 MR NICHOLAS BEAUDOIN					7İM			
Transaction	Trade Date	Portfolio ID	Identification	Quantity	CGT Cost (£)	Proceeds (£)	Realised Gain/ (Loss) (£)	30 Day
BJBPX07 7IM AA	P ADVENTUROUS S	ACC						
Sale for Fees	29/04/2020		Section 104 holding 04 Nov 2015	24.297	31.85	32.46	0.61	
Sale	21/05/2020		Section 104 holding 04 Nov 2015	24.095	31.58	32.85	1.27	
Sale	25/06/2020		Section 104 holding 04 Nov 2015	24.549	32.30	34.49	2.19	
Sale	29/06/2020		Section 104 holding 04 Nov 2015	30,769.365	40,487.47	43,492.50	3,005.03	
					40,583.20	43,592.30	3,009.10	

All CLIENTS CGT REPORT TAX YEAR 06 APR 2020 - 05 APR 2021 MRS SHANNON HARRISON MCJUNKIN EXCHANGE						7 i	M		
Client ID	Client Name	Chargeable Gain (£)	Allowable (Loss) (£)	Net Chargable Gain / (Loss) (£)	Allowable (Losses) B/F* (£)	Allowable (Losses) C/F* (£)	CGT Allowance (£)	Unused CGT Allowance (£)	Gain Liable To CGT (£)
	Mrs Abigail Abbott	0.00	0.00	0.00	0.00	0.00	12,300.00	12,300.00	0.00
	Mr Jacob Abbott	0.00	0.00	0.00	0.00	0.00	12,300.00	12,300.00	0.00
	Mrs Kimberly Adair	0.00	(8.40)	(8.40)	(40.04)	(48.44)	12,300.00	12,300.00	0.00

Unrealised CGT report can be used to help calculate how much to sell to maximise CGT 'efficiency' for planned disposals. Individual reports available on client website – click <u>here</u> for guide.



MIFID MI reports

There are many reports available on platform to help you manage your clients' accounts relating to MIFID:

Report	Content
Complex Securities	The report displays ALL complex securities available on the 7IM Platform, not just those held by clients of a specific practice.
MIFID Restricted Accounts	The report displays any client accounts that are MIFID-restricted by 7IM. Typically, this is due to insufficient information about the client (e.g. NINO, LEI, etc.).
DFM Rebalance Exclusions	The report displays portfolios that 7IM have delinked from a DFM model as a result of a DFM rebalance, and when the rebalance/delink occurred. Reports > DFM Reports > DFM Rebalance Exclusions
Client Holdings By Security	The report displays a Complex Security and MIFID Reportable column. You can identify all MIFID reportable securities held by their clients by selecting the All Securities Held option when running the report.
MIFID 10% Notification	This report shows any accounts with a discretionary element (eg DFM MPS) that have dropped by 10% since the start of the quarter. You will get an email notification when any new accounts are added to this. Click here-formore .
MIFID Costs & Charges	This report shows all the MIFID costs and charges transaction data for you to be able to calculate your own summary.
Client MIFID relationships	This report shows the MIFID category of each client. Advisory clients will be categorised as 'Execution Only'. This category affects how 7IM report listed securities.

MiFID 10% drop notification (awaiting cancellation by FCA)

- This applies if any of the following falls by 10% or more during a quarter:
 - Accounts you manage on a discretionary basis
 - Accounts invested in 7IM or third party DFM models
- Details of those accounts will be shown on our platform:
 - Reports > MIFID > MIFID 10% Notification
- We will notify you by email if you have any clients on this list so you can log into our platform and check the report
- It is your responsibility to communicate this to your clients. If you would like 7IM to notify your clients instead, please speak to your PRM.
- This will be calculated at tax wrapper level (eg GIA, ISA, SIPP), not dealing portfolio/sub-account level (eg D, J, K) therefore, it will include wrappers where any dealing portfolio is managed on a discretionary basis even if some aren't.

ALERT The value of one or more of your client accounts has depreciated by 10% or more within this reporting period. For further details, please check the MIFID II 10% Notification screen.

7_iM

28th September 2020

Dear Mrs Smith

Welcome to Seven Investment Management

I am very pleased to confirm that an account has been opened for you, as instructed by your Financial Adviser, and I would like to take this opportunity to welcome you as a client of Seven Investment Management.

Your Financial Adviser will be placing instructions with us in connection with the investments in your account and you will be able to view your holdings, transactions and valuation online.

Your client reference is:

ImfXXX

(I m f XXX)

You should contact your adviser for any account related queries, however if you need to speak to us, you will need to have this reference to hand.

You can keep up to date with your investments via our secure client website or our app, 7IMagine. You will need to register for access either via https://www.7lm.co.uk or by downloading 7IMagine from the Apple app store, Google Play or Microsoft Store.

To register you will need:

- Your National Insurance Number OR the last 4 digits of the bank account number that we have on record for you
- · Your mobile phone to receive a security code
- · Access to your email account, to verify your account

If you have any questions, please do not hesitate to contact your adviser. Thank you for choosing to invest with us.

Yours sincerely

Dean Proctor

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Client welcome letter

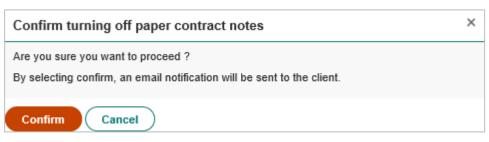
- Client will need to register for online access to their account or to use our app. To register, they will need the following:
 - National Insurance number
 - Access to their email account
- Username will be their email address
- They will create their own password
- For added '2FA' security, they can add their mobile phone number
- For more info about registering click here
- For more detail, about our client portal, click <u>here</u>

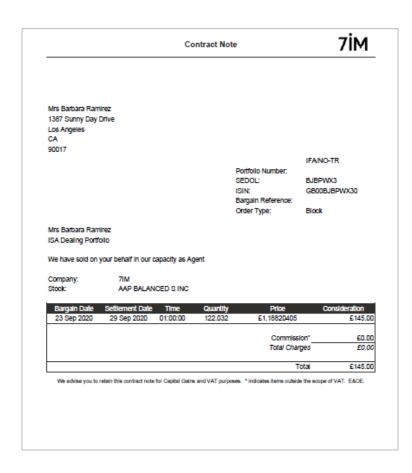


Contract Notes

- To switch off paper contract notes on/off (default is off):
- Click on 'Client Details' tab in the client area (click <u>here</u> for video)
- Click on 'Contact Details' tab.
- Tick box to switch off paper CNs
- 7IM must have the client's email address saved to be able to notify them of this change.

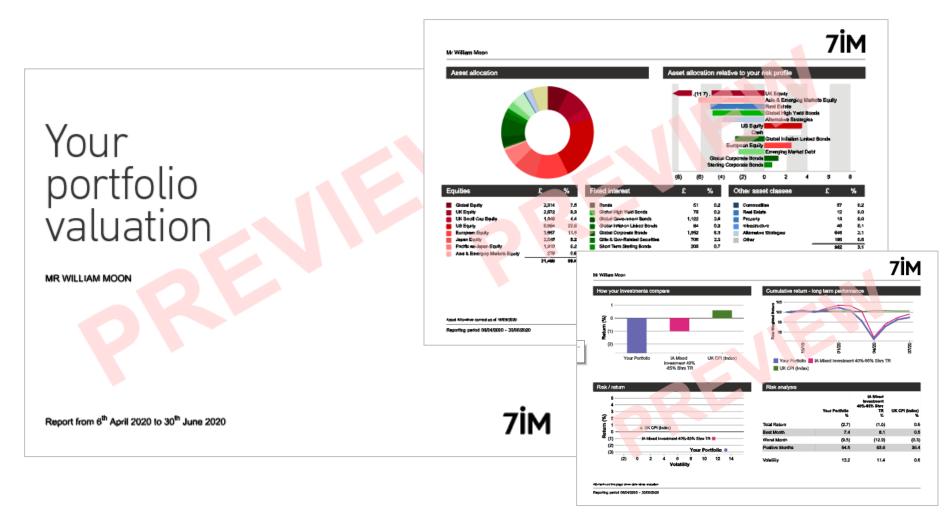








Client reporting: statements



Electronic vs. paper statements

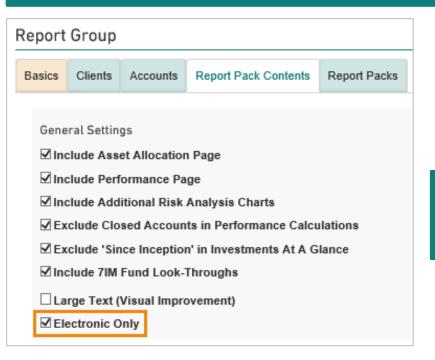
- Default is for clients NOT to receive paper statements, as long as we have their email address.
- Email address should be input as part of the application process.
- Clients will get an email notification that their report is available online via <u>7IM website</u>. They should then log in and download it.
- Copies of all statements are available on the 7IM platform:
 Reports > Client Valuation Reports > Report Pack Monitor.

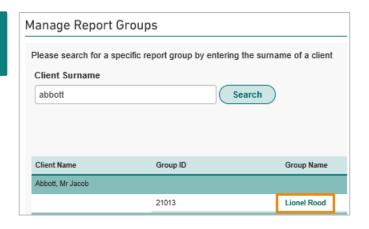


Switching off paper statements

- Step 1: Ensure 7IM have an email address for that client (ask 7IM if you're not sure).
- **Step 2:** Go online and tick the electronic only reporting box for that client (see instructions below).

Go to Reports > Client Valuation Reports > Manage Report Groups and search for client by surname.

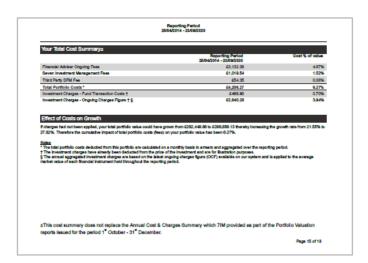


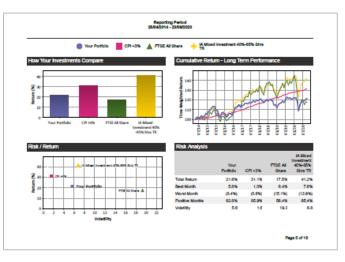


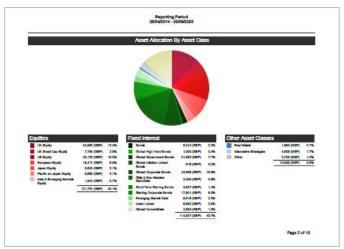
Go to **Report Pack Contents** tab and tick the Electronic Only option. Scroll to bottom of page then click **Save**. The process is now complete.

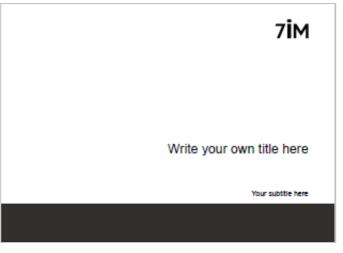


Client Review Report (CRR)





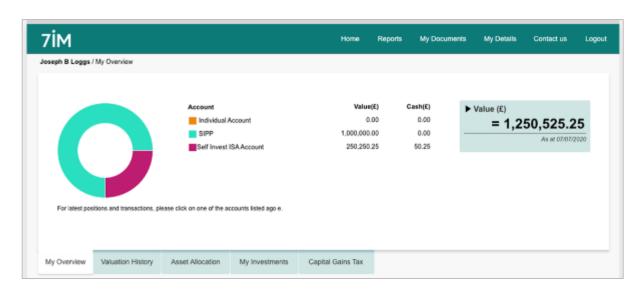




Click <u>here</u> for a video about how to create these reports. You choose report period and options within the report. This report can include MiFID ex post costs & charges for the period.



Client portal



- Client will need to register for online access to their account or to use our app. To register, they will need the following:
 - National Insurance number
 - Access to their email account
- Username will be their email address
- They will create their own password
- For added '2FA' security, they can add their mobile phone number
- For more about what clients can see when they log in and how to register for access, watch the video here.



Client reporting: 71Magine App









Cashflow tool: My Future





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3rd party software integration

- 'Integration' includes:
 - Bulk valuations
 - Transactions
- We integrate via the <u>FINIO</u> hub:
 - We send data to FINIO
 - Other software providers collect it from FINIO

Click <u>here</u> for more information about our direct integration with FE: FE Analytics





7IM Multi Asset Funds

Sustainable Balance



Ethical & ESG investments Strategic asset allocation 1% AMC



Pathbuilder

Passive investments
Strategic asset allocation
4 risk profiles
0.22% AMC

Multi Manager



Active managers
Strategic asset allocation
Active tactical asset allocation
4 risk profiles
0.65% AMC



AAP

Passive & active investments Strategic asset allocation Active tactical asset allocation 6 risk profiles 0.25% AMC

Click <u>here</u> for more about our range of funds.

Click here for 7IM fund factsheets, KIIDs and prices.

S Class Funds are available on the 7IM Platform only and have an AMC 0.25% lower than C Class to offset flat 0.25% platform charge. This doesn't apply to Pathbuilder funds.



7IM Discretionary Model Portfolio Service



Responsible Choice

Ethical & ESG investments Strategic asset allocation 5 risk profiles 0.30% fee



0-0-0

Passive investments
Strategic asset allocation
6 risk profiles
0.15% fee

Active



Active managers
Strategic asset allocation
Active tactical asset allocation
6 risk profiles
0.25% fee

Blended



Passive investments
Strategic asset allocation
Active tactical asset allocation
6 risk profiles
0.25% fee

Click here for 7IM Model factsheets and holdings.



7IM & Utmost Offshore Bond utmost of the Bond of the

Ongoing charge basis

WEALTH SOLUTIONS

PREMIUM BAND	STANDARD UTMOST TERMS (FULL ONGOING CHARGE PA)	UTMOST TERMS FOR 71M CUSTOMERS (FULL ONGOING CHARGE PA)
£100,000 - £249,999	0.35%	0.20%
£250,000 - £374,999	0.30%	0.18%
£375,000 - £499,999	0.30%	0.17%
£500,000 - £749,999	0.30%	0.16%
£750,000 - £999,999	0.30%	0.15%
£1,000,000+	0.25%	0.14%

Up front charge basis

PREMIUM BAND	STANDARD UTMOST TERMS (FULL INITIAL CHARGE)	UTMOST TERMS FOR 71M CUSTOMERS (FULL INITIAL CHARGE)
£100,000 - £249,999	1.75%	1.0%
£250,000 - £374,999	1.5%	0.90%
£375,000 - £499,999	1.5%	0.85%
£500,000 - £749,999	1.5%	0.80%
£750,000 - £999,999	1.5%	0.75%
£1,000,000+	1.25%	0.70%

£166 per quarter administration charge



For more information on Utmost's charges, please refer to the **Utmost Charges Guide**.

For more about using third party bond wrappers on our platform click here

For more about Utmost click <u>here</u> Life assured or capital redemption versions – IOM or Dublin 01624 643 251 – <u>welcome@utmostwealth.com</u>



7IM & Onshore Bond



Product charges summary

Value of client assets ¹	Annual administration charge
The first £0 to £100,000	O.25% ²
On the next £400,000 (up to £500,000)	0.20%²
On the next £500,000 (up to £1,000,000)	O.15% ²
On the balance over £1,000,000.01	O.10% ²

For more information, KFDs, forms, trust documents, charges and further help, click <u>here</u> to visit Countrywide Assured's website

Minimum investment £50,000



Need further training or help?

- Online Platform Help Centre: click <u>here</u> for videos and documents
- Consumer Duty information: click <u>here</u>
- Process on death of a client: click here
- DFM Model Portfolios (including <u>7IM Models</u> & <u>3rd Party DFM Models</u>)
- 7IM offshore custody platform: click <u>here</u>
- 7IM Multi-Asset Funds: click here
- 7IM Investment Updates: click <u>here</u>
- More information about security of client assets on our platform: click here
- What we are doing about sustainability: click <u>here</u>



Our office (you're welcome to visit)

Our address: 1 Angel Court, London, EC2R 7HJ





Click here for Platform Service Team contact details

Website - https://www.7im.co.uk/financial-adviser/platform/help-centre

7_iM

Thank you

This presentation consists of 94 slides. You should be aware that the value of investments may go up or down and you may receive back less than you invested originally. Past performance is not a guide to the future. This presentation is for Professional Advisers only and is not to be provided to or relied upon by Retail Investors.

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