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FOR IMMEDIATE RELEASE

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## **7IM expands service team further with Business Development Manager for the Northwest**

7IM has appointed Nicky Snow as Business Development Manager for the Northwest to reinforce its support for advisers in the region and drive forward 7IM's strategic growth plans. The appointment forms part of a wider investment in 7IM's Intermediary business— which remains at the heart of its growth plans as it looks to further cement its position as a leading vertically integrated player in the financial planning industry.

Nicky has over 35 years' experience in the sector, most recently as Business Development Manager for M&G Wealth. Previous roles include time at Rowanmoor and Legal & General in National Account Business Development positions. In her new role, she will work with financial planners across the Northwest to identify opportunities for 7IM to deliver tailored investment solutions, cutting-edge technology, and best-in-class service to support them and their clients.

This announcement follows a series of senior hires to 7IM's platform servicing and transformation teams. Further recruitment is underway as part of a continued drive to attract more new talent into the business.

**Chris Justham, Managing Director, Intermediary Solutions** said: "We welcome Nicky at an exciting time for the business as we continue to invest heavily in our proposition to deliver the best possible experience for financial planners and their clients. With her extensive experience and deep understanding of the community, Nicky will play a key role in strengthening our partnerships with advisers and ensuring the solutions and services we provide make their lives easier."

**Nicky Snow, Business Development Manager, Northwest** said: "The business is growing from strength to strength and I'm excited to be a part of 7IM's journey. Having spent many years working with advisers I understand the challenges they face, and I am looking forward to harnessing my knowledge to enhance how we support them."

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## Notes to Editors:

### About 7IM

At 7IM, we want to deliver an unrivalled experience for all of our clients – whether that’s individuals, families, or businesses.

For financial advisers and planners, this involves us standing alongside them to support them with whatever they need, so they can focus more on what really matters: nurturing their relationships with clients to deliver on their financial plans. Our offering for advisers reflects that: an open architecture platform, multi asset investment solutions to fit whatever their investment philosophy is and help with discretionary investment management.

For our private wealth clients, it all starts with understanding the client, their families, and their goals and then creating a bespoke financial plan designed to help them achieve financial freedom.

We use cutting-edge technology to help make things simple and clear, but what really sets us apart is our real, honest, human service. No automated helplines or chatbots. You’ll always talk to a person.

Today, from our offices in London and Edinburgh, our team of approximately 600 talented people are entrusted to manage over £24 billion (as at January 2024) for a range of clients, including individuals and families, financial advisers, corporates, charities, and trustees.

In January 2024, Ontario Teachers’ Pension Plan, a global investor with net assets of \$255.8 billion (as at June 30 2024), acquired a majority stake in 7IM.

Important information: The information contained in this document does not constitute investment advice and if you are in any doubt about the suitability of the investment or service, you should consult a professional financial adviser. The value of investments, and the income from them, can fall as well as rise and you may not get back the full amount invested. Seven Investment Management LLP is authorised and regulated by the Financial Conduct Authority. Registered office: 1 Angel Court, London EC2R 7HJ. Registered in England and Wales No. OC378740